



# TriNANO Technologies Pvt. Ltd.

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CIN : U28994MH2022PTC375107

**Date:** 13<sup>th</sup> November, 2024

## TO WHOM IT MAY CONCERN


I am pleased to recommend Salil Rana, who played a leading role in our fundraising efforts at Trinano Technologies. Salil's strategic insight, initiative, and strong negotiation skills were key to securing investment and grants that significantly advanced our company's growth.

Salil successfully raised funding from a leading Climate Tech investor, including bringing them on board as our Lead Investor. His targeted approach to identifying and engaging with the right investors helped streamline our capital-raising process. Salil also excelled in maintaining relationships with potential investors and negotiating favorable terms that aligned with our vision.

Beyond fundraising, Salil made notable contributions to strategic partnerships, customer diversification, and improving our pitch materials to support our valuation. His impact extended to our team's success in winning a major startup competition, further highlighting his collaborative and results-driven nature.

Even after his formal engagement, Salil continued to provide valuable support, assisting with follow-up and compliance-related matters. As he transitions to his new venture, Senya Solutions, I am confident he will continue to deliver exceptional results for his clients.

Sincerely,

  
Dr. Harsh Sethi

Founder, Director and CEO

Trinano Technologies Private Limited

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